



# Back at Our Mission

Always on the Cutting Edge

# Technology is complex. Great relationships are not.

## Mission

Founded on a passionate, people driven, and customer obsessed culture delivering consumable outcomes using complex technologies while building lifelong relationships.

## Who We Are

We are a customer obsessed organization. We are family owned business that focuses on consumable outcomes for our clients. We leverage our decades of combined business, technology and engineering experience to deliver these outcomes in a methodical manner.

## Rapid Growth

Genetec

**Fastest growing  
Genetec partner in  
the Mid-West**

450+



**Customers**

Avigilon  
A Motorola Solutions Company

**Fastest growing  
Avigilon partner in  
the Mid-West**

## Focuses



**ENTERPRISE NETWORK  
& SECURITY**



**HYBRID CLOUD**



**USER EXPERIENCE**



**CYBERSECURITY**



**PHYSICAL SECURITY**

**+ LIFECYCLE SOLUTIONS**



# Geographic Coverage



## **West Michigan**

6300 Venture Hills Blvd SW  
Byron Center MI 49315



## **East Michigan**

39205 Country Club Dr  
Building C Unit C-16  
Farmington Hills, MI 48331



## **Indiana**

38 W Main St  
Carmel, IN 46032



## **Ohio**

1 Easton Oval Suite 125  
Columbus, OH 43219

# Primary Components – Video Surveillance



Unification | Access | Video | Life Safety | Building Management



Cabling Requirements – Conduit, Underground, Fiber, Copper



Intercoms



Open Platform Camera Manufacturers



Hybrid Cloud/Datacenter Solution



Search Capabilities



Analytics



# Primary Components – Access Control



Unification | Access | Video | Life Safety | Building Management



OSDP | Unified Distributed Power



Wireless Locks | Wi-Fi Locks



Key Management



Mobile Credentials



Lockdown Capabilities





# Leveraging Tools

 Sandbox Environment | Database Communication

 Operations Center

 Process

 Documentation

 Previous Experience



# Proven Plan







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Great relationships are not.**